

Driver Interview

Hi, this is _____, how can I help you?

This is _____, I'm calling about the driver position.

1. Great, are you over 35 years old? (For Insurance Purposes)
2. Any tickets or accidents in the last 5 years? (Parking Tickets OK, Non-At Fault Doesn't Count)
3. Any criminal history in the last 10 years? (Absolutely No Felonies)
4. Do you smoke cigarettes?
5. How's your night vision?
6. Any drug or alcohol problems?
7. Are you willing and able to lift 50 lb bags in and out of the trunk?
8. Can you refresh my memory; do you have experience working with the public like customer service?
9. Are you looking to do part time, full time or work crazy hours?
10. Do you understand how the pay works and being a contractor?

The pay range is 20 to \$40 per hour depending on what you're doing. The lower end of the pay range is driving a car like a Lincoln MKZ, the middle end of the range is driving an SUV like a Lincoln Navigator, and the upper end of the range is driving a shuttle like a Mercedes Sprinter. Nights and weekends also pay 15-25% more.

For example, if you drive a customer in a car from Phoenix Airport to Sedona, you make an hourly equivalent of \$20 an hour including tips to drive there and \$20 an hour to drive back. Since you're already getting paid to drive back, if you have a different customer going from Sedona to Phoenix, you make double per hour. We provide the car, gas and insurance, so you don't pay for anything.

Most drivers start driving a car. Once you get some 5 star reviews under your belt, you'll get priority on scheduling that'll allow you to do more SUV and Shuttle rides. There are some gaps in between picking up customers, but we're fairly busy compared to other companies.

The pay is excellent; we have more than 10 drivers that are making 2400 to 2600 every two weeks before cash tips. Basically, you get a percentage of all the trips you do and there's an equivalent hourly wage.

Being a contractor literally means you get paid on a contract. You get a 1099 once per year. We recommend saving \$100 to \$300 per month, so you have a savings just in case you owe anything at the end of the year. One advantage to being a contractor is that your net pay is

much higher than an employee, and you can write off things like your cell phone and work clothes. If you don't end up owing anything, you'll have extra money at the end of the year.

Is this something you want to do?

Great, I'll let Deb and Jeff know that you passed the interview and text you their information, so you can setup a time to do your onboarding. Either one of them can get you started.

Deborah Franklin – 480-578-3692

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Either one can do your onboarding, just arrange a time first.